



## Head Medical Team Profiles

### **Jim Godsal – MA (Hons) – Managing Director**

Jim joined Head Medical in 2012 with an MA(Hons) from the University of Edinburgh and 14 years of international recruitment experience. He became Interim Managing Director in 2016, before assuming the role full-time in 2017.

Jim is responsible for the operational and strategic development of Head Medical, having already overseen growth beyond our original core markets of Australia and New Zealand across the Middle East, Singapore, China, Canada, the UK and Ireland. With the support of a strong and experienced team his focus is to see Head Medical's reach develop further and for our reputation as a world leader in global medical recruitment to grow and grow, while staying true to our core values.

### **Lee Murray – MA (Hons) – Deputy Managing Director / Commercial Director**

Lee joined Head Resourcing in 2005 and has over 12 years' recruitment experience. She is educated to honours degree level with a 1st class MA Joint Honours Management Studies & German from Glasgow University.

Her role as Commercial Director & Deputy Managing Director of Head Resourcing involves working with the wider board to set and manage Head Resourcing's strategic and operational activities as well as driving our overall business development strategy. Lee is also the custodian of Head Resourcing's public sector strategy. She is a contributor to the gender workstream of the Scottish Digital Skills Programme and board member of ScotlandIS.

### **Callum Lyle – BSc (Hons) – Finance Director and Chief Operating Officer**

Callum joined Head Resourcing in 2004 having previously held the role of director in recruitment businesses since 2001. He has an Honours degree in Computer Science from Glasgow University and is also a member of the Chartered Institute of Management Accountants.

Callum is Group Finance Director and also Chief Operating Officer of the Head group of businesses. He has been involved with Head Medical since its inception in 2008 and provides guidance to the team on business procedures, contracts, planning and financial control.

Prior to working in recruitment Callum worked in Financial Services in Edinburgh and London for 14 years and before this he worked for an American oil and gas corporation in London.

### **Jo Hood – Head of UK & Ireland Recruitment**

Jo joined Head Medical in early 2016 to expand UK and Ireland operations, recruiting GPs and Consultants from the domestic and international markets to place in permanent positions. She has over 17 years' experience within Medical and Qualified Social Work recruitment, with direct experience of running large teams and Master Vendor contracts.

### **Nicky Gregory – Head of International GP Recruitment**

Nicky joined Head Medical in 2009 to set up the International GP Team. Nicky has worked in medical recruitment for 16 years and holds the REC Diploma in Recruitment Practice.

She spent 6 years in agency recruitment supplying locum Specialist Nurses and Theatre Staff into the NHS and private sector in the UK. During this period she helped secure a Preferred Supplier Agreement for Operating Department Practitioners for NHS Scotland and was the main point of contact for the Master Vendor agreement for NHS Lothian.

### **Tori Dougall – BSc (Hons) – IT and Quality Manager**

Tori joined Head Resourcing in 2007, having previously worked as an IT Manger in the recruitment industry, and has been with Head Medical from the outset in 2008. Tori has a BSc (Hons) in IT Management and is a PRINCE2 Registered Practitioner.

Tori manages the company's IT infrastructure ensuring users enjoy a resilient, robust and effective technology platform. She also manages the company's Quality Management System (QMS) ensuring compliance with ISO9001:2008

### **Mark Goodwin – MSc – Marketing Manager**

Mark joined Head Medical in 2013, bringing extensive sales and marketing experience gained from roles in the IT, Events, and Medical Recruitment sectors. Educated to Masters degree level, he is also a member of the Chartered Institute of Marketing. Responsible for setting our strategic marketing agenda, Mark ensures we remain at the forefront of medical recruitment through effective brand management, efficient use of resources, and monitoring our digital strategy to adapt to changing market conditions.

### **Sarah Adams – BSc (Hons) – Business Support Manager**

Sarah joined Head Medical in April 2017, bringing extensive customer service and administrative experience having previously worked in both administrative and supervisory/managerial roles in General Practice since 2006.

Sarah's role as Business Support Manager is to oversee the daily operations of the business and provide proactive professional business support to the recruitment teams as well as managing the smooth running of the office environment.

### **Karen Diamond – BSc (Hons) – Recruitment Consultant – UK & Ireland**

Karen joined Head Medical in the spring of 2016 as part of the UK & Ireland team. With a BSc Honours from the University of St Andrews, she has over 10 years' experience in the recruitment industry and a very successful record with Head Medical to date. She understands the challenges doctors face when changing jobs and relocating, and is dedicated to providing the support they need throughout the full recruitment process.

### **Vicki McLaren – BA (Hons) – Sen. Recruitment Consultant – International GP Recruitment**

Vicki joined Head Medical in 2015. After completing a BA Hons in Accountancy she worked in Accountancy and Finance recruitment for 18 years. Dealing with the Big 4 accountancy firms gave her transferable skills for the International GP market in which she has worked for the past 2 years. As a Senior Consultant it is a 360 recruitment position and Vicki is involved in all aspects of the process, from advertising and candidate generation through to offer management and assisting candidates starting their new roles.

### **Sarah Spencer – B.Ed – Sen. Recruitment Consultant – International GP Recruitment**

Sarah joined Head Medical January this year. Before joining the team at Head Medical, Sarah worked in Australia as part of the team responsible for implementing the Australian Government's International Recruitment Strategy. With a sound understanding of workforce policy she has recruited suitably qualified GPs from around the world. Integral to this role was a strong focus on retention and settlement strategies for the newly arrived doctors and their families.

Sarah has also managed a GP Registrar support program assisting rural general practices recruit and retain the next generation of newly trained GPs. Now applying this expertise to her role at Head Medical, she has over 8 years of experience in international GP recruitment.

### **Debbie Kirk – Recruitment Consultant – International GP Recruitment**

Debbie joined Head Medical in 2015, and is responsible for International GP Medical Recruitment. Her focus is not only to assist her doctors and clients in identifying the opportunities that are best suited for their specific needs but also to be a brand ambassador for Head Medical which is recognised both here in the UK and overseas.

### **Martin Merrick – Recruitment Consultant – International GP Recruitment**

Martin joined Head Medical in 2016, initially responsible for recruiting both permanent and locum GPs to the north and west of Scotland. Since December 2016 he has focused on international medical recruitment exclusively. Martin has 7 years' experience in recruitment, with 4 years international experience.

### **Jen Reekie – BA (Hons) – Recruitment Consultant – International GP Recruitment**

Jen joined Head Medical in July 2017, after having worked in medical recruitment in Australia since 2013 where she worked closely with Government organisations recruiting Nurses, Midwives and GPs. She is educated to Honours degree level in the field of communications and mass media.

### **Carol Horan – MA – Senior Registration Consultant**

Carol joined Head Medical in 2012 as Office Manager having spent the past eight years in the Hospitality Industry whilst attaining a degree in Business Management. With a keen interest in the regulatory side of the business, Carol joined our in-house Registration Team in 2013 to assist Doctors through the complex process of obtaining medical registration and appropriate work visas.

### **Chrystal Hartwell – BA – Registration Consultant**

Chrystal joined Head Medical in 2016 having previously worked as a private secretary for a minister in the New Zealand parliament. She gained employment as an Office Manager in an Estate Agency when she first arrived in the UK in 2015, before commencing employment with Head Medical. Chrystal assists GPs through the complex process of obtaining medical registration and work visas.