



## **Managing Consultant, International Medical Recruitment – Edinburgh**

### **Rediscover your love of recruitment...**

Passionate, honest, genuine, fun, ethical and integrity – just a few of the words our team use to describe Head Medical and our culture. Head Medical aren't your day-to-day recruitment agency – we offer a mature working environment, flexibility, and understand that looking after our teams is key to our success.

We're looking for an experienced recruitment manager to lead and support a successful team of recruiters within the niche world of international medical recruitment. Based in Edinburgh our client base reaches far and wide covering Australasia, Far East, Middle East, Canada, Caribbean and of course the United Kingdom.

You'll be responsible for managing a team of 8 recruiters and 2 support consultants, understanding their unique desks, regular 121s and appraisals, reporting on pipeline and forecasting, contributing to the team and overall business strategy and critical success targets, attending management meetings. Overseeing individual training plans, providing coaching and support where required. You'll have a personal target taking on an area of specialism to ensure that you're leading from the front and contributing towards the overall team target.

As part of the management team you'll also be involved in the strategic direction of the company during an exciting time, as we look to grow and develop within new areas over the next few years.

There is an opportunity to travel for client visits and events and due to working over several time zones you must be willing to work during unsociable hours when required.

Get in touch if you...

- Have experience managing a high performing recruitment team
- Can demonstrate successful leadership skills and the capability to support the team to achieve financial targets
- Are capable of billing whilst managing a team
- Can adapt to changing situations and provide solutions to problems, for candidates, clients and internal stakeholders
- Have experience of international recruitment (desirable)
- Have experience of medical recruitment (desirable)
- Are looking for a new challenge with a business where you can put down roots and stay for the long term!

Did I mention that we don't work to KPIs? Sounds good doesn't it?

**For more information get in touch in confidence with Jim Godsal via [jim@headmedical.com](mailto:jim@headmedical.com) or +44 (0)131 240 5284**